

debrief60

It's time to debrief. Here are the highlights for Life and DI Insurance from the last 60 days.



What's New

- Competitive [DI BOE Insurance](#) and why [MassMutual is better than ever](#) for it
- [NY DocuSign Update](#) for Sales Illustrations
- Our [2025 MMSD Life & DI Accomplishments](#)



Corporate Update

- MassMutual to Pay Record [\\$2.9 Billion in Policyowner Dividends in 2026](#). This payout reflects what is expected to be an industry-leading dividend interest rate of 6.60%.



Product

- Long Term Care Awareness Month [Toolkit](#)
- Does [GLTD coverage](#) provide enough protection?
- Check out the [UL Guard and SUL Guard Playbook](#)
- Converting [Term to Permanent Life Insurance](#)



Advanced Sales

- Advanced Sales Soundbite: [Creating A Legacy Floor](#)

- Tax Advantaged Planning for [Young High-Income Earners](#)



Underwriting

- MassExpress Coverage Amount [Now Up to \\$3M](#)
- Our Life [Underwriting Commitment](#) to You
- Case Study on [Breast Cancer](#)

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